



Reframing Change: How to Deal with Workplace Dynamics, Influence Others, and Bring People Together to Initiate Positive Change

By Jean Kantambu Latting, V. Jean Ramsey

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A highly practical guide to help leaders make intentional choices and draw on their assets, thoughts, emotions, and behaviors to influence others, bridge differences, and initiate positive change.

- Includes case study-like storylines providing a framework for each chapter
- Offers summaries of supporting research findings in textboxes, with endnotes providing full citations
- A comprehensive index makes it easy to find information to solve a particular workplace problem

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Editorial Review

Review

"Consultants Latting and Ramsey draw from industrial and organizational psychology, social work, education, and marketing in these guidelines for improving interpersonal relationships in the workplace. The authors take care to include only ideas that have been supported by academic research, borne out by their own experiences as consultants, and reported as useful by their students and clients. The techniques described will help leaders, middle managers, and management students harness the power of self-change, test assumptions about others, clear negative emotions, bridge cultural differences, and deal with difficult situations. An ongoing story, based on real conversations between consultants and clients, students and instructors, and between colleagues, illustrates key principles. Boxes are included summarizing recent research supporting the techniques." - **Reference & Research Book News**

About the Author

Jean Kantambu Latting, Ph.D., is an organizational consultant and codirector of Leading Consciously.

V. Jean Ramsey, Ph.D., is codirector of Leading Consciously and retired as a professor of management from Texas Southern University in Houston, TX.

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